**Module 5 Part 2: The Importance of Language – Negotiation = Listening**

**Spiritual Reflection:**

**BRIDGES CORE CONSTRUCT:** **Build relationships of mutual respect.**

James 1:19 – Know this…everyone should be quick to hear, slow to speak, slow to wrath, for the wrath of a man does not accomplish the righteousness of God.

In considering your past relationship experiences, did listening have a positive outcome? Were you able to restate their point of view BEFORE you expressed your own opinion? Did anger hinder building of a mutual respect relationship?

 Share as desired…

**1 Corinthians 13: 4-7, 13** – Love is patient, love is kind. It is not jealous, is not pompous, it is not inflated, it is not rude, it does not seek its own interests, it is not quick-tempered, it does not brood over injury, it does not rejoice over wrongdoing, but rejoices with the truth. It bears all things, believes all things, hopes all things, endures all things. ..So faith, hope, love remain, these three, but the greatest of these is love.

Listening objectively, without emotion, is key to successful negotiation within oneself FIRST, then with others. In becoming open with one’s own points of view – we then are enabled to listen, believe, hope and endure all things as we learn to truly hear others’ point of view.

*Share as you desire.*

Thank you God for the gift of my ears.

R: Help me to really listen to myself and then to others so that I can truly hear their words and understand their view.

Thank you God for the gift of my voice.

 R: Help me to use my words to lift up those around me.

Thank you God for the gift of wisdom.

 R: Help me to respond to others in a way that respects them, as well as myself.

Thank you God for the greatest gift of love.

 R: Help me to have an open heart to myself and those I meet on this journey.